Social Investment Business

YOUTH MATTERS FUND

Recruitment Pack - SIB043

Head of Partnerships

disability confident EMPLOYER

We are a Living Wage Employer

Salary	£70,000 per annum WE SHOW THE SALARY
Hours	Full time - flexible working
Job Type	Fixed term for 3 years
Location	Remote with some mandatory travel to London and travel nationally
Reports to	Director - Youth Matters Fund
Direct Reports	Operations Manager
Key Relationships	Grants Committee/UK Community Foundations (UKCF) /Youth Partners







About the Youth Matters Fund

The Youth Matters Fund (YMF) is a national programme designed to improve the availability, quality and long-term sustainability of youth provision across England, with a particular focus on underserved places and young people who face the greatest barriers to accessing positive activities and trusted adult support. It is funded by DCMS and is part of the National Youth Strategy.

The Fund is expected to distribute approximately £400 million in grants for the construction and improvement of youth facilities, essential equipment and revenue-funded activities, creating or enhancing up to 250 facilities and supporting fuller use of up to 2,500 youth spaces in 60 local authorities. Delivered through a partnership led by Social Investment Business, the programme will bring together expertise in grant management, youth work, local partnerships, community funding, construction and legal assurance.

Young people are central to the Fund's design, delivery and decision-making, including through paid roles, grant panels, advice and guidance, local partnerships and work-experience opportunities. The Fund's overall purpose is to secure rapid improvements in youth services while strengthening the youth workforce, building meaningful local partnerships, attracting complementary funding and creating a sustainable legacy for young people, communities and the wider youth sector.







About Us

At Social Investment Business (SIB) we finance social change. Through a mix of funding, investment and innovation, we back the organisations that make up the social economy – those tackling inequality, improving lives, and driving positive change every day. Our role is to provide the support, flexibility, and trusted partnership they need to thrive.

While social investment is defined as the use of repayable finance, like loans or shares, to help charities and social enterprises, our work at SIB goes beyond this. As well as repayable finance, we provide a wide range of support to the social sector including grants, blended finance, expert support and innovation.

As one of the UK's largest social investors, we've deployed over £0.8bn in loans and grants since 2002. We've supported more than 6,000 charities and social enterprises to build a fairer society, while using our expertise to research, innovate and advocate for the sector.

Read our full 2030 strategy.

About You

You have proven success in building and managing strategic partnerships and stakeholder networks, alongside strong knowledge of the youth, VCSE and funding sectors. With the ability to influence, collaborate and build relationships across diverse stakeholders, you bring experience of developing place-based initiatives, partnerships and funding opportunities.

Strong project management, planning and delivery skills are complemented by sound judgement, problem-solving ability and a data-informed approach to decision-making. Comfortable managing competing priorities in a complex and fast-paced environment, you demonstrate a collaborative and inclusive leadership style with a commitment to youth voice and participation. Your focus remains on achieving sustainable outcomes and long-term impact.

Why This Role Matters

You will lead the development, coordination and management of strategic partnerships that underpin the successful delivery of the Youth Matters Fund. Working closely with the YMF Director, delivery partners, local stakeholders and young people, you will ensure strong collaboration across national, regional and local networks to maximise the Fund's impact, sustainability and reach.

You will be responsible for coordinating relationships with key delivery partners including youth sector organisations, community foundations, philanthropic funders, local partnerships and other stakeholders. A particular focus will be on supporting the development and expansion of meaningful local youth partnerships, strengthening local funding networks, encouraging collaboration, and helping to secure longer-term sustainability for youth provision beyond the life of the Fund.

You will oversee partnership planning, stakeholder engagement, governance arrangements and collaborative activities across the programme. You will work closely with partners to ensure alignment with programme objectives, facilitate knowledge sharing and peer learning, and support the development of local partnership and funding plans in priority areas.

You will also contribute to and take responsibility for excellent grant making across the fund, ensuring that grants are made appropriately and in a timely manner, taking into account partnership/youth voice.

What You'll Be Doing

Local Partnerships and Place-Based Development

- Lead the local partnerships workstream to build collaboration and long-term sustainability.
- Strengthen the network of local youth partnerships, supporting existing partnerships and establishing at least 8 new ones.
- Establish and support 8 local funder networks to increase investment and resilience, working with the SIB CEO and YMF Director.

- Increase local authority and stakeholder engagement to build inclusive, place-based partnerships.

Funding, Investment and Sustainability

- Secure match funding and philanthropic investment through partnerships with funders, community foundations and local stakeholders.
- Align local and national funding partners to maximise investment in young people and communities.
- Develop sustainability and legacy plans to strengthen local funding ecosystems beyond the Fund.

Team Direction

- Lead, coach and develop team members through regular support, feedback and performance conversations, promoting engagement, wellbeing, capability development and high performance in line with SIB values and objectives.
- Contribute as part of the YMF leadership team, sharing responsibility for the Fund's strategic direction, performance and culture, and working collaboratively with fellow leaders across the programme.
- Support the development and continuous improvement of policies, frameworks, guidance and best practice across the programme.

Partnership Governance, Learning and Programme Influence

- Lead partnership governance and facilitate collaboration, learning and knowledge sharing.
- Work closely with DCMS colleagues as required on partnership matters alongside the YMF Director, leading conversations and meetings on this topic.
- Build and manage strong working relationships with national delivery partners, in particular UK Community Foundations (UKCF) and YPF Trust, to ensure their work aligns with and supports the local partnerships workstream and wider programme objectives.
- Embed youth voice and local insight into partnership development and delivery.
- Provide strategic partnership intelligence to inform fund design, delivery and decision-making.
- Monitor partnership performance and drive continuous improvement against programme objectives.
- Work closely with the YMF Grants Committee, supporting its strategic oversight of the Fund:

- In an advisory capacity, provide clear, timely updates on delivery partner progress, local partnership development and funder network activity.
- Provide partner and place-based insight to inform decisions on the geographical portfolio and on reaching underserved areas.
- Report on delivery partner performance against each partner's SLA, flagging risks and issues early.
- Ensure that decisions and priorities are communicated to partners, including through the quarterly partner leaders' meetings.

Values and Behaviours

- To promote and embed SIB values: accountability, boldness, collaboration, curiosity, putting people first – while also championing equality, diversity and inclusion.
- For YMF, to champion the purpose and objectives of the Fund and similarly to act with integrity, transparency and accountability.
  - Promote equality, diversity and inclusion in all aspects of programme delivery.
  - Foster collaborative relationships with delivery partners and stakeholders.
  - Demonstrate a strong commitment to responsible stewardship of public funds.
  - Maintain a focus on delivering sustainable outcomes for young people.

The Skills & Experience You'll Bring

Essential Experience / Competencies

- Significant experience developing and managing strategic partnerships at a national, regional or place-based level.
- Experience working with funders, local authorities, community organisations and cross-sector partnerships.
- Experience of working with national delivery partners and government departments, and of confidently leading meetings and discussions with senior stakeholders as a member of a leadership team.
- Strong understanding of the youth, voluntary, community and social enterprise (VCSE) sector.
- Experience securing or leveraging funding, investment or philanthropic support.
- Experience translating strategic objectives into successful partnership initiatives and measurable outcomes.

Essential Skills and Abilities

- Excellent stakeholder engagement, influencing and relationship management skills.
- Strong communication, networking and facilitation skills.
- Ability to develop collaborative partnerships and bring together diverse stakeholders around shared objectives.
- Strong project management, planning and organisational skills.
- Ability to analyse information, solve problems and make sound decisions.
- Ability to manage multiple priorities and stakeholder relationships in a complex environment.
- Collaborative, resilient and outcomes-focused approach, with a commitment to youth participation, equity and inclusion.

Our Values

We are inspired by our five core values which are fundamental to the relationships with the charities and social enterprises we support, our behaviour towards each other and the manner in which we conduct our everyday work.

Putting people first **Bold** **Collaborative** **Curious** **Accountable**







Rewards and Benefits



Pay and Reward

- Support for financial wellbeing beyond salaries with: a generous pension scheme, life insurance, enhanced maternity, paternity /partner leave pay and access to Perkbox, a platform you can use to access discounts and savings



Wellbeing Benefits

- £300 per annum Wellbeing Benefit paid quarterly to support wellbeing through healthcare, fitness, personal development, mental health
- Digital Detox Closedown - regular detox afternoon whereby the business is closed for business from 1pm once a month
- EAP including access to virtual GP, Physiotherapist, Dietician and bereavement, eldercare and cancer support



Holiday entitlement

- 25 days per year increasing 1 day per year up to 30 days with each complete year of service
- Additional day of birthday leave
- Supporting employees to carry out volunteering by providng 2 additional days leave per year for this purpose



Remote Working

- Full time working from home with paid travel to bi-monthly in person meetings
- £400 per annum Remote Working Benefit paid quarterly to support with Broadband / utility bills



Green Tech

- Permanent employees can lease an electric vehicle via Salary Sacrifice making savings on tax and NI
- Everyone can access £500 discount on either solar or heat pump installations

Diversity and Inclusion

At SIB, we want our team to represent the diversity of the people and communities that we serve. We also want our organisation to be one where different backgrounds, experiences, expertise and perspectives are valued, and where everyone is encouraged to grow and develop. This means that when recruiting we actively seek to reach a diverse team.

Use of AI

We welcome applications in an applicant's own words and discourage applicants from using automatically generated software to ensure transparency, fairness, authenticity, and the accurate assessment of each individual's skills, experience, and suitability for the role.

Data Protection

We are committed to protecting your personal data and handling it in accordance with the UK General Data Protection Regulation (UK GDPR) and the Data Protection Act 2018. The personal information you provide during the recruitment process will be collected, processed and stored for the purposes of assessing your suitability for employment, communicating with you about your application, and fulfilling our legal and regulatory obligations.

Further details about how we handle your personal data can be found in our **Data Privacy Policy.**